

Tim Carroll

From: Alex Gamota [Alex.Gamota@AmericanTower.com]
Sent: Friday, February 25, 2011 10:39 AM
To: Tim Carroll
Cc: John Coste
Subject: FW: Letter to Tom May, CEO NSTAR

Hi Tim,

Please find below a slightly tweaked version for your consideration. Let us know what you decide to go with. Thanks.

-Alex

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Thomas J. May
Chairman, President and Chief Executive Officer
NSTAR
800 Boylston Street
Boston, Massachusetts 02199

RE: NSTAR collaboration to address citizen and public safety communications on Martha's Vineyard

Dear Mr. May:

As representatives of the public interest in Chilmark [and Aquinnah, if combined], we wanted to inform you of a large-scale project designed to improve quality of life for our residents, businesses and visitors and request your assistance. The project brings much needed communication services for residents, visitors and public safety responders in our community(ies). The success of this project depends on the use of NSTAR distribution assets, as well as the efforts of NSTAR personnel, so we wish to thank you in advance for your support and participation.

Large areas of Chilmark [and Aquinnah] suffer inadequate or a complete absence of wireless communications services. Many citizens rely solely on wired phone service. Public safety, however, relies heavily on E911 communications from cellular service subscribers to provide rapid response to emergencies (e.g., car accidents, stroke and heart attack victims). In some cases this can make the difference between life and death.

The growing public safety issue caused by the lack of available wireless service and our desire to maintain the aesthetic beauty of our environment became the backdrop for a multi-year, multi-community planning effort involving input from local officials and residents, resulting in a plan for a capital intensive distributed antenna system (DAS) to cover major portions of the Up Island communities. A utility division of American Tower Corporation – ATC Outdoor DAS, LLC (ATC) – was selected to develop, own and manage this DAS network designed to support the voice and data services of all major wireless communications service providers in a visually least intrusive manner. ATC has successfully secured all project approvals and has initiated construction of the project. This project requires many miles of fiber installed on NSTAR distribution poles under a pole attachment agreement between NSTAR and ATC.

We consider NSTAR a partner in this project, and appreciate your attention, support and the collaboration of the NSTAR team as we work through the make-ready review. Our hope is to have the network operational in time for peak summer traffic.

It would be a pleasure to hear from you, and likewise to include NSTAR in an announcement of a successful launch.

Sincerely yours,

2/25/2011